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HCOPL 23.5.69

By paying these claims quickly, getting the promise not to have more auditing or any training and getting a receipt YOU ACTUALLY BUILD CONFIDENCE.

It is fully understood that this campaign applies to DIANETICS.

Trying to sell Scientology to make physical health has been a betrayal of Scientology. The subject that made bodies well was and always has been Dianetics. Scientology increases ability and gives one immortality. Refunds for Scientology services are governed by the older policies which remain in force.

The first line, FULL REFUND IF YOU DO NOT GET WELL THROUGH AUDITING, can be posted in any dispaly space. If so, a small printed complete leaflet as written above should also be displayed so they can get all the facts.

Persons asking about this should be handled the leaflet.

New additional leaflet should also be available and handed out at the same time:

DIANETICS

Dianetics (Dia-through, noos, mind) has been 39 years in development.

It is the first fully precision science of the mind.

Physical illness, aches, pains, continual, exhaustion, body malfunctions are created or held in an unchanging state by the mind. This is called <u>psychosomatic</u> (psycho-spirit, somatic-body) <u>illness</u>. It has been known about for a century but there has never been a positive remedy before Dianetics.

Auditing (it means to listen) is a term given to the application of Dianetics.

No drugs, no hypnotism, no mechanical treatment is used.

The actual source of psychosomatic illness has been isolated in Dianetics.

Processing is the action of an auditor letting the preclear (person not yet cleared) find the actual source of his physical illness.

Processing requires usually 25 hours or less.

Various forms of mental therapy were in existence before Dianetics. These were psychology, psychiatry and psycho-analysis.

Psychology and psychiatry were developed chiefly by a Russian veterinarian named Ivan Petrovich Pavlov (1849-1936). His basic principle was that men were only animals and could be conditioned and trained much like dancing bears or dogs. This work was only intended to CONTROL people and so has found great favor with certain rulers and upper classes. None of the activities of psychology or psychiatry were designed to help or cure, only to Control the masses. popularity.

Psycho-analysis was developed by an Austrian Jew Sigmund Freud (1856-1939). His occasional successes served to point out that there was a possibility of solving psychosomatic illness through addressing the mind. His concentration on sex gave the subject considerable

Dianetics was first released in 1950 and has been increasingly successful since that time. Unlike earlier studics, the interest of Dianetics was the relief of physical suffering.

The result of psychiatry are physically damaging, consisting of various brutalities and often injure the patient for life or kill him outright. There have never been any cures listed or claimed for psychiatric treatment as its interest lies only in control. The cost is about \$ 2000 a month often for years in America and \$60 a week for as long as a decade in England.

Psychology is mainly used for testing aptitude or intelligence. It has counseling as part of its activities but it is more concerned with and financed for warfare.

These two subjects have bitterly contested any healing subject and use public media governments and even rumor to forward population Control. This action has often made it difficult to bring bonafide mental health to the people.

Psychoanalysis requires up to five years for an uncertain result and costs about \$9000.

Dianetics requires only a matter of hours, only helps and does not physically injure anyone. It costs about \$25 an hour in the US and \$50 total processing cost in the UK.

There is no quarrel between Dianetics and general practitioners of the medical profession. They both have the same purpose (to make people well) and are not political. is freely admitted in Dianetics that physical illness that can be effectively treated medically should be so treated. Auditing will not set a broken leg or deliver a baby. But it can help get the leg healed in two weeks instead of the usual six and after effects of childbirth do not exist when Dianetic auditing is also used.

Many people who cannot work, who cannot enjoy life, are physically ill without realizing it.

Aches, pains, colds, even malfunctions of the body are symptoms of illness.

See the Registrar. (address)

Variations of the central ideas of these themes may be used.

But remember, Dianetics is pastoral Counseling and all HDGs must be ministers. Psycho-somatic means spirit-body. Look up "psyche" in the dictionary and you'll see.

> L. RON HUBBARD FOUNDER

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